

## NEWS

# Dallas data center firm buys pair of buildings

BY JEFF BOUNDS /Staff Writer

Colo4Dallas LP is more than tripling the size of its data-center space, from 28,000 square feet to 106,000 square feet, to accommodate a growth spurt.

The co-location shop, which is based at 3000 Irving Blvd. in Dallas, recently purchased for undisclosed terms the 28,000-square-foot building and an adjacent, 40,000-square-foot facility at 3004 Irving Blvd. Colo4Dallas also has leased an additional 38,000 square feet at 3439 Irving Blvd. in Dallas from Colorado-based Level 3 Communications.

President and Chief Technical Officer Paul VanMeter says the company expects to spend about \$8 million to equip 3004 Irving with raised floors, high-density power capacity and environmental and security controls, among other things.

VanMeter hopes to have the 3004 Irving facility operating by the fourth quarter of this year. It had been leasing the 3000 Irving building since October 2000. That data-center space is about 90% spoken for by customers, which is why Colo4Dallas is doing the expansion, VanMeter says.

As is the case with most data-center operators, Colo4Dallas has a relatively lean staff of about 20 people. VanMeter says that should grow to closer to 30, if not more, in the next 12 months. Most new additions will be in technical support.

Most of the company's clientele is firms with fewer than 200 employees, including local companies such as Womack Machine & Supply Co., Pinnacle Technical



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**GROWTH TRACK:** Paul VanMeter says burgeoning demand for Colo4Dallas' services has prompted the Dallas company to more than triple its data-center space.

Resources Inc. and First Choice Emergency Room.

VanMeter declines to release revenue numbers, but does say that sales grew 101% in 2007, with a three-year average growth rate of 90%.

Bo Bond, a senior vice president at The Staubach Co. in Dallas, says demand for data space has been high over the past 18 to 24 months. "It's extremely tight," says Bond, who represents tenants in data-center searches. "Most of the owners or developers are having great success leasing up their buildings."

### **BUSINESS IS BOOMING**

**NAME:** Colo4Dallas LP

**BUSINESS:** Co-location services

**HEADQUARTERS:** 3000 Irving Blvd.,  
Dallas 75247

**OWNERSHIP:** Private

**TOP EXECUTIVE:** Paul VanMeter, president and  
chief technical officer

**EMPLOYEES:** Around 20

**ANNUAL REVENUE:** N/A

**PHONE:** 214-630-3100

**WEB:** [www.colo4dallas.com](http://www.colo4dallas.com)